

Slide 2: Issues

- Potential loss of \$70 million distribution network
- Loss of Market Share
 - If China finds another country who is willing to play by their rules, we will lose a large portion of market share
- Depends on Asiatic Petroleum company's decision (APC)
 - If Standard oil joins embargo but APC does not, Tex will take over market share
- Continuing tensions between Canton and Hong Kong could lead to trade interruptions between Canton and our distribution center